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**FOR IMMEDIATE RELEASE**

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**Century Savings Bank Offers Home Buying Tips to Consumers:**

*Six Tips to Save for a Down Payment*

**VINELAND, NJ (June 24, 2016)** – When considering buying a home, the down payment you put upfront plays a major role in your future housing expenses. According to the Consumer Financial Protection Bureau, the amount you save can greatly influence your interest rate, monthly housing payment and your need for mortgage insurance. As you prepare for the home buying process, Century Savings Bank is highlighting six tips to help you cut the extra costs and save a substantial amount for your down payment.

“Typically, lenders require anywhere between 5 and 20 percent of a home’s purchase value as down payment, but the more money you can put down, the better off you’ll be,” said Megan Lore, Vice President of Mortgage and Consumer Lending. “By responsibly managing your spending and allocating extra cash to a savings account, you will be on the right track towards saving for your home purchase.”

Century Savings Bank is providing prospective homebuyers with these tips to save for a down payment:

- 1. Develop a budget & timeline.** Start by determining how much you will need for a down payment. Create a budget and calculate how much you can realistically save each month – that will help you gauge when you will be ready to transition from renter to homeowner.

- 2. Establish a separate savings account.** Set up a separate savings account exclusively for your down payment and make your monthly contributions automatic. By keeping this money separate, you will be less likely to tap into it when you are tight on cash.
- 3. Shop around to reduce major monthly expenses.** It is a good idea to check rates for your car insurance, renter's insurance, health insurance, cable, Internet or cell phone plan. There may be deals or promotions available that allow you to save hundreds of dollars by adjusting your contracts.
- 4. Monitor your spending.** With online banking, keeping an eye on your spending is easier than ever. Track where most of your discretionary income is going. Identify areas where you could cut back (e.g. nice meals out, vacations, etc.) and instead put that money into savings.
- 5. Look into state and local home-buying programs.** Many states, counties and local governments operate programs for first-time homebuyers. Some programs offer housing discounts, while others provide down payment loans or grants.
- 6. Celebrate savings milestones.** Saving enough for a down payment can be daunting. To avoid getting discouraged, break it up into smaller goals and reward yourself when you reach each one. If you need to save \$30,000 total, consider treating yourself to a nice meal every \$5,000 saved. This will help you stay motivated throughout the process.

### **About Century Savings Bank**

Based on strong, traditional values and local decision-making, Century Savings Bank is dedicated to being the premier financial services provider in the area, focused on the changing needs of people and business in our communities by providing the highest level of quality service. Century Savings Bank began as a small mortgage association in downtown Bridgeton in 1865.

As one of America's oldest banks, Century Savings Bank has served South Jersey for over 150 years. Along with its headquarters in Vineland, the Bank maintains branches in Upper Deerfield, Vineland (two offices), Elmer, Mullica Hill, and Gibbstown. Century Savings Bank offers a full

line of products and services, including online banking and bill pay, mobile banking, and cash management services to meet all of your consumer and commercial banking needs.

**For more information on Century Savings Bank and Community Banking *Plus*, visit [www.centurysb.com](http://www.centurysb.com)**

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